



24 May 2013

Marc Xxxxxx & Griselda Xxxxxxx
XXXXXXXXXXXXXXXXXXXX
XXXXXXXXXXXXXXXXXXXX
Barcelona, Spain

Dear Marc and Griselda,

Thank you for placing your trust in AMES to provide you with guidance on migrating to Australia. We have analysed the information in the resumes that you have provided to us, and have summarised the main points below:

	Marc	Griselda
Age:	You are 30 years of age this year.	You are 29 years of age this year.
Qualification:	You hold a Bachelor of Psycho-pedagogy awarded from Open University of xxxxxxxxxxxx, Spain; and a Bachelor of Education (Primary) awarded from University of xxxxxxxxxxxx, Spain.	You hold a Bachelor of Business Administration and Management awarded from University xxxxxxxxxxxx, Spain; Bachelor of Investigation and Market Research awarded from xxxxxxxxxxxx University, Spain and Bachelor of Business awarded from University xxxxxxxxxxxx, Spain.
Date of completion:	2013 and 2008	2012, 2009 and 2005 respectively
English proficiency:	Proficient (No IELTS)	Proficient (No IELTS)
Work experience:	Primary school teacher (xxxxxxxxxx School, Spain) – Sep 2008 to Aug 2009; Primary school teacher (xxxxxxxxxx School, Spain) – Sep 2009 to Aug 2010; Primary school teacher (xxxxxxxxxx School, Spain) – Sep 2010 to present.	Consultant (xxxxxxxxxx, Spain) – Jun 2008 to Dec 2009; Senior Consultant (xxxxxxxxxx, Spain) – Jan 2009 to Dec 2010; Team Leader (xxxxxxxxxx, Spain) – Jan 2011 to present.
Marital status:	De facto	De facto

SkillSelect

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On 1 July 2012, Australia started to implement a new process for issuing visas, called the "Skilled Migrant Selection Model" or "SkillSelect" for short, which is fundamentally different from the previous one. For a professional person like yourself it is now no longer possible to apply directly for a Skilled Visa, nor can we as Migration Agent do so on your behalf. We will first have to lodge an **Expression of Interest** (Stage 1), which may in due course lead to an invitation by Australia for us to apply for a visa (Stage 2). The idea is that under this new system Australian employers, state and territory governments, and the Australian Government itself will be able to better identify and nominate suitable migrants for a Skilled Visa, which could be –

- ✓ A Skilled Independent - Subclass 189 visa,
- ✓ A Skilled – Nominated - Subclass 190 visa,
- ✓ A Skilled – Nominated or Sponsored (Provisional) - Subclass 489 visa,

all of which are points-tested, with a passmark of 60 points, or they could be non-points-tested visas, such as

- ✓ An Employer Nomination Scheme - Subclass 186 visa,
- ✓ A Regional Sponsored Migration Scheme - Subclass 187 visa.

Stage 1 – Lodging an Expression of Interest

The Expression of Interest (EOI) is not a visa application, but it does require you to meet all the basic requirements for the visa you hope to get an invitation for, including having reached the pass mark on the points test (60 points). The EOI involves entering all the information required for your visa application into the Skill Select database. We don't have to provide the Department of Immigration with concrete evidence to support the information we enter, but we must make sure that you meet all the threshold criteria for the relevant visa subclass you wish to express interest in. Once the EOI is submitted, it will be valid for two years. When we receive an invitation to submit a visa application, we must do so with 60 days: we will have very little time to prepare the visa application proper. This means that it is essential to have all the documentation we need for your visa application proper ready before we lodge the EOI, including:

- ✓ your Completed Skills Assessment or a Job Ready Program
- ✓ your IELTS certificate with an IELTS with a score of at least 6.0 in all components
- ✓ your Points Test Advice (for work experience and qualifications)

In other words, the EOI has virtually the same requirements and requires the same type of supporting evidence that we needed to lodge a valid visa application prior to 1 July 2012.

It is particularly critical to be fully prepared, because all new visas are subject to Public Interest Criterion (PIC) 4020: your application may be refused if you have given false or misleading information to the Department of Immigration and Citizenship in an EOI in relation to a visa application, and you may face a 3-year ban on applying for or being granted any other visas. Furthermore, if you give information in your EOI which proves to be different from or not supported by the information in your visa application proper, this will be passed on to the Departments of Immigration of other countries, including the European Union, the United Kingdom, Canada, New Zealand and the United States.

After we have lodged the EOI, we can access and update your information at any time, for example because you have –

- ✓ gained new work experience
- ✓ gained a higher qualification
- ✓ improved your English language ability
- ✓ change your family composition
- ✓ changed in age factor

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and such updates may impact on your points test score. It is your responsibility to send us updates of your details if your circumstances change, so that we can enter them into the SkillSelect database.

It is not possible to update the EOI after we receive an invitation to lodge for a visa application on your behalf: if we lodge a visa application and your points score is less than claimed in your EOI and invitation letter, your visa will be refused, you will not receive a refund of any visa application charge, you may face a 3-year ban on further visa applications, and you may be unable to apply for migration to other countries: the penalties are serious! As your Migration Agent we can and will ensure / guarantee that you won't suffer these penalties!

However, if we receive an invitation to lodge a visa application and your points have decreased for a sound reason (for example because you are in a different age bracket at that time), we do not have to proceed and make a visa application. We will need to correct the information in the EOI and wait for another invitation. The maximum number of invitations that we can receive is TWO.

Stage 2 – Invitation to apply for a visa

DIAC will set on a monthly basis an occupation ceiling of places for occupations listed in the Skilled Occupations List (SOL), based on the first 4 digits in the ANZSCO. Agricultural Engineer and Aeronautical Engineer both falls under ANZSCO codes starting with "2339". DIAC will send invitations to applicants in the EOI database based on score rankings and the number of places available. If there are 4000 applicants for occupations that fall under ANZSCO codes starting with "2339" and there are only 2000 places available for invitations, DIAC will send the 2000 invitation to applicants with the highest scores, also taking into account the date when the EOI was submitted (if there were no updates) or the date of the last update.

Reaching the pass mark of 60 in the points test does not guarantee an invitation. However, your information is kept in the database for 2 years and there will be monthly rounds of invitations, UNLESS you are sponsored by a State or Territory Government, in which case you will receive an invitation in the next round (even if your points score is only 60)

The basic requirements for an Australian Skilled Visa

In addition to a **Medical & Radiological Examination** and a **Character Test**, the following are the basic requirements for a Skilled Visa:

Age

You must be under 50 years of age at the time of invitation. - ***You both meet this condition.***

English language

All professionals must have sufficient ability in the English language for working in Australia. This is known as "Competent English" (IELTS 6.0). It is a requirement for the Visa application process that you must provide a recent IELTS Test Report Form (TRF). - ***You need to sit for an IELTS test to see if you meet this condition.***

Note that a score of IELTS 6.0 is a requirement; it does not contribute any points. You will need at least an IELTS 7.0 in all components of the test to obtain 10 points, while a score of IELTS 8.0 will give you 20 points.

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Qualifications

You must have post-secondary (such as university or trade) qualifications. – **You both meet this condition.**

Nominated occupation

When you apply, you must nominate an occupation which fits your skills and qualifications. Your nominated occupation must be on the current Skilled Occupation List (SOL) or on the Consolidated Sponsored Occupation List (CSOL) - follow these links:

SOL - http://www.immi.gov.au/skilled/_pdf/sol-schedule1.pdf
CSOL - http://www.immi.gov.au/skilled/_pdf/sol-schedule1-2.pdf

The SOL is for people wishing to apply for a General Skilled visa (who are required to score at least 60 on the Points Test). The CSOL is for people who are nominated by a State or Territory government agency under a State Migration Plan (SMP) and for people applying under the Employer Nomination Scheme (ENS) who must be nominated by an Australian employer to fill a position in an occupation that is listed in the CSOL.

Designated Occupation and assessing authority

Marc's Designated (also called "Nominated") Occupation for the purpose of applying for a GSM visa would be **Primary School Teacher ANZSCO Code 241213**. The assessing authority is **Australian Institute for Teaching and School Leadership (AITSL)**.

Griselda's Designated Occupation would be **Management Consultant ANZSCO Code 224711**. The assessing authority is **VETASSESS**.

Both occupations are listed only in CSOL which is available for GSM applicants who are nominated by a State or Territory government agency under the State Migration Plan.

The Points Test

To lodge a valid Expression of Interest - which matches a subsequent valid visa application, you must pass the Points Test. The pass mark for a Skilled Independent Visas is **60 points**. The table below shows your scores on the Points Test, if you gain a positive skill assessment, which is likely in our opinion:

Factor	IELTS 6.0 with regional state sponsorship	IELTS 7.0 with state sponsorship
Age (25 – 32)	30	30
IELTS	-	10
Qualification	15	15
Work experience (5 years)	10	10
State Sponsorship	10	5
Total	65	70

For your information we have attached to this report a PDF document which gives the full details of the current Points Test, which is also available from our website <http://migrateoz.com>.

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State or Territory Government Sponsorship State or Territory Government Sponsorship

At this current time, the following states are offering sponsorship for the nominated occupation of Primary School Teacher (Marc).

State	Requirements
Western Australia	Requires Expression of Interest application and sufficient funds for 3 months
South Australia	Currently off-list. May be available on 1 July 2013.
Northern Territory	Requires a minimum of 3 years work experience in the nominated occupation.
Australia Capital Territory	Currently closed. May be available on 1 July 2013.

At this current time, the following states are offering sponsorship for the nominated occupation of Management Consultant (Griselda).

State	Requirements
South Australia	Medium availability. Requires IELTS 7.0 in each band and two years work experience.
Australia Capital Territory	Currently closed. May be available on 1 July 2013.

New South Wales state sponsorship will be re-opened on 1 July 2013. Your nominated occupations may be in the new occupation list.

Your eligibility for migration to Australia

When we enter an Expression of Interest in SkillSelect on your behalf, we will be given a number of Skilled visa, Employer Nomination visa and Business Skill visa options to apply for:

- Skilled Independent (subclass 189) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-189/>
- Skilled – Nominated (subclass 190) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-190/>
- Skilled – Nominated or Sponsored (Provisional) (subclass 489) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-489/>
- Subclass 457 visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-457/>
- Employer Nomination Scheme (subclass 186) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-186/>
- Regional Sponsored Migration Scheme (subclass 187) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-187/>

We will be able to choose any of these visas for you as long as you meet the basic requirements and pass the Points Test (if required).

With IELTS 7.0 and positive skills assessment from AITSL for Marc or VETASSESS for Griselda; you may be eligible to apply for a State Sponsorship from the eligible states and subsequently apply for the Skilled – Nominated (Permanent) (Subclass 190) visa. With this visa, you are obligated to stay in the state that nominated you for at least two years. After the two years, you are able to live and work anywhere in Australia permanently.

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However, if you are only able to obtain an IELTS 6.0 (do not apply to Marc as it is a requirement to obtain IELTS Academic 7.0 for Reading and Writing and 8.0 in Speaking and Listening in order to obtain a positive skills assessment from AITSL), you may only be eligible to apply for the Skilled – Nominated or Sponsored (Provisional) (Subclass 489) visa in Western Australia, South Australia or Victoria. This visa is only valid for four years and you are obligated to only live and work in a designated regional area of Australia (for at least two years) before you may be eligible to apply for permanent residence through the Skilled Regional (Residence) (Subclass 887) visa.

We recommend that you obtain an IELTS 7.0 in all bands in order to be eligible for the Skilled – Nominated (Permanent) (Subclass 190) visa where you will gain permanent residency once your visa has been approved.

We also recommend for you to include the Employer Nomination Scheme and the Regional Sponsored Migration Scheme options (subclass 186 and 187). The reason is that it is expected that a good number of Australian employers will be looking to fill positions that cannot be filled from within Australia by accessing the SkillSelect database : these Australian employers will have access to your details in SkillSelect for your experience and qualifications as well as your contact details. Ticking these options opens up more possibilities and may enable you to come to Australia with a job in hand. Having the offer of a job will greatly ease and fasten the whole process (see our website for more details).

Even though you are eligible for the Skilled Independent (subclass 189) visa, you should be aware that an occupation ceiling is applied to invitations to apply to migrate issued under the points test. Once an occupation has reached its annual occupational ceiling, no further invitations can be issued for the occupation group until 1 July 2013. On 24/05/2013, 20 invitations have been issued for occupations that fall under the Management and Organisation Analysts group. The occupation ceiling for this occupation group is 2,820. As for Primary School Teachers group, 77 invitations have been issued and the occupation ceiling for this group is 7,620.

What to do next

Although we are not required to provide any documents on your behalf when we lodge the EOI, please note that any false or misleading information given to the DIAC in relation to a visa application will lead to a visa cancellation and a 3-year ban on applying for or being granted any other visas. For this reason, we must insist, as your Migration Agent, that you have all the necessary supporting documents ready when we lodge your EOI. Once an invitation to make a visa application is issued, we will only have 60 days to lodge the complete visa application.

For Griselda, we will assist you in the process of obtaining the Skills Assessment and the Points Test Advice for the occupation of **Management Consultant ANZSCO Code 224711** from an assessing authority – in your case, **VETASSESS**.

VETASSESS Skills Assessment

All applicants applying for a Skills Assessment for a General Occupation with VETASSESS will be required to hold:

- A qualification which is at the required educational level, in a highly relevant field of study to the nominated occupation.
- As well as at least one year of closely related employment completed in the previous five (5) years at the required skill level.

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- In some cases, additional years of employment can compensate for lack of relevant content in the qualification.

The nominated occupation of Management Consultant falls in the Group A occupations. Group A occupations require a qualification which is assessed at the level of an Australian Bachelor degree, in the same field as the nominated occupation. In addition to this, an applicant must have at least one year of relevant employment at the appropriate level.

Group A		
Level of Qualifications	Field of study	Work experience
Qualification/s assessed at Australian bachelor degree or Australian higher degree level	with a highly relevant major	and one year of relevant work experience/on-the-job training completed in the five (5) years before the date of application for a Skills Assessment.

VETASSESS assesses both your qualifications and employment assessed against your nominated occupation. If your qualification is in a highly related field of study to your nominated occupation, the following will be taken into consideration for the assessment:

- If you hold a specialised qualification or if your qualification has a major area of study which VETASSESS has identified as being suitable for the occupation in Australia.
- The number of units completed in the related field (for example, this is usually 33% for a 3-year Bachelor degree course, or 25% for a four year Bachelor degree course).
- The progression of studies in the related field throughout the course
- The depth and breadth of studies in the field of study relevant to the nominated occupation
- The outcomes of the qualification for employment in the country concerned
- Course requirements – thesis, major projects, internships/work placements

The following are taken into consideration to assess employment against the nominated occupation:

- The total length of relevant employment experience
- The relevance of the major tasks completed during this employment experience
- The skill level required for the highest/most relevant position in your career progression

You will need to provide the following documentations:

- Sufficient evidence of the employment you have completed that is related to your nominated occupation. Employment references should contain the following details about the **employee**:
 - position/s held throughout the employment period
 - the employer's name
 - exact period of employment (date of commencement and termination)
 - number of hours worked per week
 - the main duties/tasks
 - salary level
- Employer references should also contain the following information about the **employer**:
 - contact details for the company including postal and street address, telephone and fax numbers, email and website addresses

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- contact details for the author of the employment reference including full name, position, telephone number and signature
 - organisation chart (on Company Letterhead) highlighting your duties
- You will also need to provide the following evidence:

- contract of employment
- payslips
- taxation records of assessment
- Curriculum Vitae. Your CV should be no longer than 4 pages and should include :
 - Personal details
 - Competencies / Key work skills
 - Employment history
 - Educational qualifications
 - Professional development
 - Referees

For Marc, we will assist you in the process of obtaining the Skills Assessment and the Points Test Advice for the occupation of **Primary School Teacher ANZSCO Code 241213** from an assessing authority – in your case, **AITSL**.

Australian Institute for Teaching and School Leadership (AITSL)

- You need to hold a qualification that is assessed to be comparable to at least four years full-time (or part-time equivalent) higher education (university) level study in Australia, that results in a qualification comparable to the educational level of an Australian Bachelor degree or higher.
- Your initial teacher education qualification relevant to the occupation of Primary School Teacher must include a minimum of 45 days of supervised teaching practice with students in a school setting.
- You must provide an IELTS Academic that shows:
 - A score of at least 7.0 in Reading and Writing; and
 - A score of at least 8.0 in Speaking and Listening
- You must provide a final academic transcript for the initial teacher qualification that include a program of professional studies in education including discipline-specific curriculum, pedagogical studies, general education studies and supervised teaching practice relevant to the age range of students in your nominated occupation.

The IELTS Test

It is a requirement of the Visa application process that you must provide a recent **IELTS** Test Result Report and if you decide to proceed we recommend that you arrange to sit for the IELTS as soon as possible. The IELTS result is valid for two years.

You can find detailed information about the IELTS test on our website at <http://migrateoz.com>: just click on the IELTS Test button in the menu. We suggest that you also visit the IELTS website at http://www.ielts.org/test_centre_search/search_results.aspx to find a test location in UK.

Work to be done

As your agent I will:

1. Assist with the preparation and lodgement of the application for Skills Assessment and points test with the appropriate assessing authority, which in your case is VETASSESS for Griselda or AITSL for Marc;
2. Assist with the preparation and lodgement of the Expression of Interest application (EOI) with Skill Select;

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3. Assist with the preparation and lodgement of the State Sponsorship with the State or Territory Government;
4. Update any changes to the Expression of Interest application (EOI) with Skill Select;
5. Prepare the application for the appropriate visa subclass together when having received an invitation with all relevant written submissions, application forms and associated documentation;
6. Lodge the application with the Department of Immigration and Citizenship (DIAC); and
7. Monitor the progress of the application through the Department (DIAC) and the relevant authorities.

Cost and Disbursements (in Australian dollars)

Our services are contracted against a set Consultancy Fee of AUD\$ 3,800 . The fee is payable in three instalments:

1. AUD\$ 1,350 upon signing the written agreement,
2. AUD\$ 1,350* when your State Sponsorship application is ready for lodgement with the State or Territory Government and your EOI application is ready for lodgment with Skill Select,
3. AUD\$ 1,100 when your visa application is complete and ready for lodgment with the Department of Immigration (DIAC).

(*) a surcharge of \$200 will apply for each update in your EOI.

Our fee is inclusive of all hidden costs, such as photocopies, mail, telephone, fax and internet charges. You will, however, be liable for additional costs, including fees to DIAC, the Skills Assessment body and other government authorities, as well as costs associated with obtaining medical and police clearance, as follows:

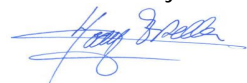
- | | |
|---|---------------|
| • IELTS application fee | as applicable |
| • Police clearances | as applicable |
| • Medical examination for Permanent Residence | as applicable |
| • VETASSESS Skills Assessment + 2 employments Application Fee (payable with the first instalment) | AUD 781 |
| • AITSL Skills Assessment (payable with the first instalment) | AUD 550 |
| • State Sponsorship Application Fee (WA , only. payable with the second instalment) | AUD 220 |
| • DIAC Visa Application Fee (payable with the third instalment) | AUD 3,060 |

In addition to the above expenses you may incur costs in your country for getting official certification of copies from originals, getting translations (if any) and courier costs to send documents to our office.

That is all for now. I am confident that we can assist you with the entire process and lodge a valid visa application on your behalf. Should you decide to apply for migration to Australia and engage our services as your migration agent, I will prepare a Letter of Statement of Services (the Contract) and send it to you. Once the signed contract is returned, together with a scanned copy of the bank transfer as confirmation of payment of your first installment, I will email you the list of documents required and start working for you.

I look forward to receiving your comments and instructions, and shall be happy to answer any further questions you may have. I hope to hear from you soon.

Yours sincerely,



Juan Tobella Archs
Managing Director
MARN 0322590 / AFMIA 1810

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