



5 July 2012

Xxxx Xxxxxxx,
xxxxx,
Xxxxxx.
Spain

Dear xxxx,

Thank you for placing your trust in AMES to provide you with guidance on migrating to Australia. We have analysed the information in the resume that you have provided, and have summarised the main points below:

Age: You are xx years of age this year.
Qualifications: You hold a Bachelor of xxxxx awarded from xxx, a Superior xxxxx awarded from xxx and a Master in xxxxx awarded from xxx.
Dates of completion: 2002, 2005 and 2006 respectively
English proficiency: Competent (No IELTS)
Work experience: xxxxxx (2008 – 2012); xxxxxx (2008); xxxxxx (2006 – 2008).
Marital Status: No information provided

Recent changes – SKILLSELECT

On 1 July 2012 Australia started to implement a new process for issuing visas, called the "Skilled Migrant Selection Model" or "SkillSelect" for short, which is fundamentally different from the earlier one. For a professional person like yourself it is now no longer possible to apply directly for a Skilled Visa, nor can we as Migration Agent do so on your behalf. We will first have to lodge an **Expression of Interest** (Stage 1), which may in due course lead to an invitation by Australia for us to apply for a visa (Stage 2). The idea is that under this new system Australian employers, State and Territory Governments, and the Australian Government itself will be able to better identify and nominate suitable migrants for a Skilled Visa, which could be -

- ✓ A Skilled Independent - Subclass 189 visa,
- ✓ A Skilled – Nominated - Subclass 190 visa,
- ✓ A Skilled – Nominated or Sponsored (Provisional) - Subclass 489 visa,

all of which are points-tested, with a passmark of 60 points, or they could be non-points-tested visas, such as

- ✓ An Employer Nomination Scheme - Subclass 186 visa,
- ✓ A Regional Sponsored Migration Scheme - Subclass 187 visa.

Stage 1 – Lodging an Expression of Interest

The Expression of Interest (EOI) is not a visa application, but it does require you to meet all the basic requirements for the visa you hope to get an invitation for, including having reached the pass mark on the points test (60 points). The EOI involves entering all the information required for your visa application into the SkillSelect database. We don't have to provide the Department of Immigration with concrete evidence to support the information we enter, but we must make sure that you meet all the threshold criteria for the relevant visa subclass(es) you wish to express interest in. Once the EOI is submitted, it will be valid for two years.

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

When we receive an invitation to submit a visa application, we must do so within 60 days: we will have very little time to prepare the visa application itself. This means that it is essential to have all the documentation we need for your visa application ready before we lodge the EOI, including:

- ✓ your completed Skills Assessment or a Job Ready Program
- ✓ your IELTS certificate with an IELTS with a score of at least 6.0 in all components
- ✓ your Points Test Advice (for work experience and qualifications)

In other words, the EOI has virtually the same requirements and requires the same type of supporting evidence that we needed to lodge a valid visa application before the changeover to SkillSelect on 1 July 2012.

It is particularly critical to be fully prepared, because all new visas are subject to Public Interest Criterion (PIC) 4020: your visa application may be refused if it turns out that you have given false or misleading information to the Department of Immigration and Citizenship in your EOI. If that happens you may face a 3-year ban on applying for or being granted any other visa. Furthermore, if you give information in your EOI which proves to be different from or not supported by the information in the visa application itself, this will be passed on to the Departments of Immigration of other countries, including the European Union, the United Kingdom, Canada, New Zealand and the United States.

After we have lodged the EOI, we can update your information at any time, for example because you have gained new work experience, obtained a higher qualification, improved your English language ability, changed your family composition, or become older and joined a different age factor. Such updates may change - and probably improve - your points test score. It is your responsibility to send us updates of your details if your circumstances change, so that we can enter them into the SkillSelect database.

It is not possible to update the EOI **after** we receive an invitation to lodge a visa application on your behalf: if we lodge a visa application and your points score is less than claimed in your EOI and invitation letter, your visa will be refused, you will not receive a refund of any visa application charge, you may face a 3-year ban on further visa applications, and you may be unable to apply for migration to other countries: the penalties are serious! As your Migration Agent we can and will ensure / guarantee that you won't suffer these penalties!

However, if we receive an invitation to lodge a visa application and your points have decreased for a sound reason (for example because you are in a different age bracket at that time), we do not have to proceed and make a visa application. We will need to correct the information in your EOI and wait for another invitation. The maximum number of invitations that we can receive is TWO.

Stage 2 – Invitation to apply for a visa

DIAC will set, on a monthly basis, an occupation ceiling of places for occupations listed in the Skilled Occupations List (SOL), based on the first 4 digits in the ANZSCO. For example, the occupations relevant to your application, xxxxxx and xxxxxx both fall under ANZSCO codes starting with "XXXX". DIAC will send invitations to applicants in the EOI database based on score rankings and the number of places available. If there are 4000 applicants for occupations that fall under ANZSCO codes starting with "XXXX" and there are only 2000 places available for invitations, DIAC will send the 2000 invitation to applicants with the highest scores, also taking into account the date when the EOI was submitted (if there were no updates) or the date of the last update. Reaching the pass mark of 60 in the points test does not guarantee an invitation. However, your information is kept in the database for 2 years and there will be monthly rounds of invitations, UNLESS you are sponsored by a State or Territory Government.

Now that I have explained the basics of the new SkillSelect system - there is more detailed information on the DIAC web site (www.immi.gov.au) and on our own website (www.migrateoz.com), let's look at your eligibility for a Skilled Visa for Australia.

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

The basic requirements for an Australian Skilled Visa

Apart from a **Medical & Radiological Examination** and a **Character Test**, which everyone needs to submit, the following are the basic requirements for a Skilled Visa:

Age

You must be under 49 years of age at the time of invitation. - ***You meet this condition.***

English language

All professionals must have sufficient ability in the English language for working in Australia. This is known as "Competent English" (IELTS 6.0). It is a requirement for the Visa application process that you must have a recent IELTS Test Report Form (TRF) confirming that you have at least Competent English (IELTS 6.0 in all 4 components of the test). - ***You need to sit for an IELTS test to see if you meet this condition.***

Note that a score of IELTS 6.0 is a requirement; it does not give you any points for the points test.

A score of IELTS 7.0 in all components gives you 10 points; a score of IELTS 8.0 gives you 20 points.

Qualifications

You must have post-secondary (such as university or trade) qualifications. - ***You meet this condition.***

Nominated occupation

When you apply, you must nominate an occupation which fits your skills and qualifications. Your nominated occupation must be on the current Skilled Occupation List (SOL) or on the Consolidated Sponsored Occupation List (CSOL) - follow these links for details of these lists:

SOL - http://www.immi.gov.au/skilled/_pdf/sol-schedule1.pdf

CSOL - http://www.immi.gov.au/skilled/_pdf/sol-schedule1-2.pdf

The SOL is for people wishing to apply for a Skilled visa (who are required to score at least 60 on the points test). The CSOL is for people who are nominated by a State or Territory Government agency under a State Migration Plan (SMP) and for people applying under the Employer Nomination Scheme (ENS) who must be nominated by an Australian employer to fill a position in an occupation that is listed in the CSOL.

Nominated occupation

Your Nominated (also called "Designated") Occupation for the purpose of applying for a Skilled visa would be **xxxxx ANZSCO Code XXXX**. This occupation is listed in both the SOL and CSOL.

Assessing authority

The assessing authority for this occupation is **VETASSESS**.

The Points Test

To lodge a valid Expression of Interest - which matches a subsequent valid visa application, you must pass the points test. The pass mark for a Skilled Independent Visas is **60 points**. The table below shows your scores on the points test, if you gain a positive skills assessment (which is likely in our opinion):

Factor	Points
Age (25 - 32)	30
IELTS 7.0	10
Qualification	15
Work experience (5 years of past 10 years)	10
Total	65

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

We have assumed that you will gain a IELTS 7.0 score. If your score should be IELTS 6.0 (the minimum required), your points test total will be reduced to 55. In that case your route to a Skilled Visa would be through a State or Territory Government sponsorship (a Subclass 489 visa).

State or Territory Government Sponsorship

At the current time, the following states are offering sponsorships for your nominated occupation of xxxxxx:

State	Requirements
Victoria	Requires IELTS 6.0 with a minimum of 2 years work experience in the nominated occupation.

If you obtain a State Sponsorship, we will receive an invitation for you to apply for a visa immediately: you will not need to meet the Points Test requirements of 60 points!

Your eligibility for migration to Australia

When we enter an Expression of Interest in SkillSelect on your behalf, we will be given a number of Skilled visa, Employer Nomination visa and Business Skill visa options to apply for:

- Skilled Independent (subclass 189) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-189/>
- Skilled – Nominated (subclass 190) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-190/>
- Skilled – Nominated or Sponsored (Provisional) (subclass 489) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-489/>
- Subclass 457 visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-457/>
- Employer Nomination Scheme (subclass 186) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-186/>
- Regional Sponsored Migration Scheme (subclass 187) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-187/>
- Business Talent (Migrant) (subclass 132) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-132/>
- Business Innovation and Investment (Provisional) (subclass 188) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-188/>
- Business Innovation and Investment (Residence) (subclass 888) visa - <http://www.immi.gov.au/skills/skillselect/index/visas/subclass-888/>

We will be able able to choose any of these visas for you as long as you meet the basic requirements and pass the points test. Our recommendation is to include the Employer Nomination Scheme and the Regional Sponsored Migration Scheme options (subclass 186 and 187). The reason is that 700,000 Australian employers are expected to start trying to fill positions that cannot be filled from within Australia by accessing the SkillSelect database : these Australian employers will have access to your details in SkillSelect, including your experience and qualifications and your contact details. Ticking these options opens up more possibilities and may enable you to come to Australia with a job in hand. Having the offer of a job will greatly ease and fasten the whole process (see the "Fast-Track your Visa" section of our website for details).

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

What to do next

Although we are not required to provide any documents on your behalf when we lodge the EOI, please note that any false or misleading information given to the DIAC in relation to a visa application will lead to a visa cancellation and a 3-year ban on applying for or being granted any other visas. For this reason, we will require, as your Migration Agent, that you have all the necessary supporting documents ready when we lodge your EOI. Once an invitation to lodge a visa application is issued, we will only have 60 days to submit the complete visa application.

On this understanding, the first thing we will do is assist you in obtaining a Skills Assessment and a Points Test Advice for the occupation of an xxxxxx (ANZSCO Code XXXX) from an assessing authority – in your case, VETASSESS.

VETASSESS Skills Assessment

All applicants applying for a Skills Assessment for a General Occupation with VETASSESS must hold:

- a qualification which is at the required educational level, in a highly relevant field of study to the nominated occupation,
- at least one year of closely related employment completed in the previous five (5) years at the required skill level,
- in some cases, additional years of employment can compensate for lack of relevant content in the qualification.

Your nominated occupation of xxxxxx falls in the Group A occupations. Group A occupations require a qualification which is assessed at the level of an Australian Bachelor degree in the same field as the nominated occupation. In addition to this, an applicant must have at least one year of relevant employment at the appropriate level.

Group A		
Level of Qualification/s	Field of study	Work experience
Qualification/s assessed at Australian bachelor degree or Australian higher degree level	with a highly relevant major	and one year of relevant work experience/on-the-job training completed in the five (5) years before the date of application for a Skills Assessment.

VETASSESS assesses both your qualifications and your employment against your nominated occupation. If your qualification is in a highly related field of study to your nominated occupation, the following will be taken into consideration for the assessment:

- whether you hold a specialised qualification or whether your qualification has a major area of study which VETASSESS has identified as being suitable for the occupation in Australia,
- the number of units completed in the related field (for example, this is usually 33% for a 3-year Bachelor degree course, or 25% for a four year Bachelor degree course),
- the progression of studies in the related field throughout the course,
- the depth and breadth of studies in the field of study relevant to the nominated occupation,
- the outcomes of the qualification for employment in the country concerned,
- course requirements – thesis, major projects, internships/work placements.

The following are taken into consideration to assess employment against the nominated occupation:

- the total length of relevant employment experience,
- the relevance of the major tasks completed during this employment experience,
- the skill level required for the highest/most relevant position in your career progression.

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

You will need to provide the following documentation:

- Evidence of the employment you have completed that is related to your nominated occupation. Employment references should contain the following details about you, the **employee**:
 - position/s held throughout the employment period
 - the employer's name
 - exact period of employment (date of commencement and termination)
 - number of hours worked per week
 - the main duties/tasks
 - salary level
- Employment references should contain the following information about the **employer**:
 - contact details for the company including postal and street address, telephone and fax numbers, email and website addresses
 - contact details for the author of the employment reference including full name, position, telephone number and signature
 - organisation chart (on Company Letterhead) highlighting your duties
- You will also need to provide the following evidence:
 - contract of employment
 - payslips
 - taxation records of assessment
- A Curriculum Vitae. Your CV should be no longer than 4 pages and should include :
 - Personal details
 - Competencies / Key work skills
 - Employment history
 - Educational qualifications
 - Professional development
 - The names of two or three Referees

The IELTS Test

It is a requirement of the Visa application process that you must provide a recent **IELTS** Test Result Report and if you decide to proceed we recommend that you arrange to sit for the IELTS as soon as possible. The IELTS result is valid for three years. You can find detailed information about the IELTS test on our website at <http://migrateoz.com>: just click on the IELTS Test button in the menu. We suggest that you also visit http://www.ielts.org/test_centre_search/search_results.aspx to find a test location in Barcelona.

Work to be done

As your Migration Agent I will:

1. Assist with the preparation and lodgment of the application for Skills Assessment with the appropriate assessing authority, in your case VETASSESS;
2. Assist with the preparation and lodgment of your Expression of Interest with SkillSelect;
3. Update any changes to the Expression of Interest with SkillSelect;
4. Prepare your application for the appropriate visa subclass when an invitation is received, together with all relevant written submissions, application forms and associated documentation;
5. Lodge the application with the Department of Immigration and Citizenship (DIAC); and
6. Monitor the progress of the application through the Department (DIAC) and the relevant authorities.

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com

Cost and Disbursements (in Australian dollars)

Our services are contracted against a set Consultancy Fee of AUD\$ 4,000. (Under section 38-190 of the Goods and Services Tax Act 1999, provision of services to overseas clients is "GST Free"). The fee is payable in three installments:

1. AUD\$ 1,100 upon signing the written agreement,
2. AUD\$ 1,100 when your skills assessment application is ready for lodgment with VETASSESS,
3. AUD\$ 1,000* when your EOI application is ready for lodgment with Skill Select,
4. AUD\$ 800 when your visa application is complete and ready for lodgment with the Department of Immigration (DIAC).

(*) a surcharge of \$200 will apply for each update in your EOI.

Please note that if we have to assist you in obtaining a State Sponsorship, there will be an extra fee of \$300.

Our fee is inclusive of all hidden costs, such as photocopies, mail, telephone, fax and internet charges. You will, however, be liable for additional costs, including fees to DIAC, the Skills Assessment body and other government authorities, as well as costs associated with obtaining medicals and police clearances, as follows:

- IELTS application fee as applicable
- Police clearances as applicable
- Medical examination for Permanent Residence as applicable
- VETASSESS Skills Assessment Application Fee (payable with the second installment) AUD 693
- State Sponsorship Application Fee (payable with the second installment) as applicable
- DIAC Visa Application Fee (payable with the fourth installment) AUD 3,060

In addition to the above expenses you may incur costs in your country for getting official certification of copies from originals, getting translations (if any), and courier costs to send documents to our office.

That is all for now. I am confident that we can assist you with the entire process and lodge a valid visa application on your behalf. Should you decide to apply for migration to Australia and engage our services as your Migration Agent, I will prepare a Letter of Statement of Services (the Contract) and send it to you. Once the signed contract is returned, together with a scanned copy of the bank transfer as confirmation of payment of your first installment, I will email you the list of documents required and start working for you.

I look forward to receiving your comments and instructions, and shall be happy to answer any further questions you may have. I hope to hear from you soon.

Yours sincerely,



Juan Tobella Archs
Managing Director
MARN 0322590

AMES

SUITE 9, 2 PEEL STREET, ADELAIDE SA 5000 AUSTRALIA • GPO Box 1162, ADELAIDE SA 5001 AUSTRALIA

PHONE: +61 8 8410 6262 • FAX: +61 8 8221 6657 • E-MAIL: ames@migrateoz.com

WEB: www.migrateoz.com • www.emigraraaustralia.com